# Top 10 Issues Impacting Financial Aid Administration

Justin Draeger

#### Agenda

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Issue 2: Who Should Pay For College

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Issue 6: Issue 6: Regulatory-palooza

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Issue 9: For-profit Schools, Holding Companies, and Partnerships

Issue 10: Partisan Divide on Higher Education

Bonus Issue: ???????????????

Issue 1: Debt Forgiveness and Repayment



#### Forgiveness Under the Biden Administration

As of May 2022 the Department of Education had approved more than \$24.3 billion in loan discharges for more than 1.3 million borrowers:

- \$7.9 billion for borrower defense
- \$6.8 billion through Public Service Loan Forgiveness eligibility
- \$8.5 billion in total and permanent disability discharges

ED had also a borrowers with repayment beg

#### Borrower Relief: Fresh Start

- Allows eligible borrowers in default to:
   Have their default status removed
  - Regain access to *all* Title IV federal student aid programs
     Benefit from collection relief:
  - - Wage garnishment
       Withholding tax refunds, etc.

announced "Operation Fresh Start" which will absolve nearly 8 million h loans in default or delinquency and place them in good standing once gins.		Government credit reporting     Enroll in income-driven repayment (IDR) plans that potentially restore access to loan forgiveness, such as Public Service Loan Forgiveness (PSLF)     Does not include Title IV loan or grant overpayments	
5	L	www.nasfaa.org/fresh_start 6	
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#### Fresh Start Eligible Loans

Eligible Loans	Non-eligible Loans
Defaulted Federal Direct Loan Program loans	Defaulted Perkins Loans held by schools
Defaulted Federal Family Education Loan (FFEL) Program loans	Defaulted Health Education Assistance Loan Program loans
Defaulted Perkins Loans held by ED	Student loans remaining with the U.S. Department of Justice for ongoing litigation
	Direct Loans that default after the end of the COVID-19 student loan payment pause
	FFEL Program loans that default after the end of the COVID-19 student loan payment pause

#### Two Paths Out of Default

Return to School	Contact Loan Servicer or ED
Student returns to school within the Fresh Start period (currently set to end December 31, 2023) and applies for Title IV aid	Borrower contacts the following and makes a "payment arrangement" within the Fresh Start period by requesting a Fresh Start and indicating which repayment plan they want: https://myeddebt.ed.gov/
School follows guidance in Dear Colleague Letters GEN-22-13 and GEN-21-03, and AskRegs Knowledgebase Q&A, What Are Schools Required To Do When a Defaulted Borrower Applies For Title IV Aid Under the Fresh Start Initiative?	Contact Loan servicer by phone or in writing; or ED Default Resolution Group at 1-800-621-3115



### Borrower Relief: Loan Cancellation

- On August 24th, President Biden announced targeted loan cancellation for some borrowers.
  - o Borrowers who make less than \$125,000 or households earning less than \$250,000 will be eligible to receive up to \$10,000 in cancellation.

    Borrowers who received a Federal Pell Grant AND meet the income
  - requirement will be eligible to receive up to \$20,000 in cancellation.
- . Loan forgiveness will apply to current students and borrowers who have federal undergraduate, graduate, and Parent PLUS loans that have been first disbursed
- ED has recently released the application for borrowers to apply for forgiveness.

www.nasfaa.org/debt\_cancellation



#### As of September, 29th, 2022...

- Borrowers with federal student loans not held by ED cannot obtain one-time debt forgiveness by consolidating those loans into Direct Loans.
  - o Prior to this date, a borrower could apply to consolidate non-federally held (or commercially held) federal student loans into a Direct Consolidation Loan in order to receive the debt forgiveness.
- Borrowers with such loans not held by ED who have applied to consolidate into the Direct Loan program prior to September 29, 2022 are eligible for debt forgiveness through the Direct Loan Program.
  - If the underlying loan has a first disbursement date on or before June 30, 2022, the loan qualifies for forgiveness.
- The borrower did not have to consolidate by June 30, 2022 to qualify for forgiveness. . ED has clarified that borrowers for which ED already has their income information and would be eligible for automatic cancellation, will now have the opportunity to opt-out before the agency applies the relief to their account.

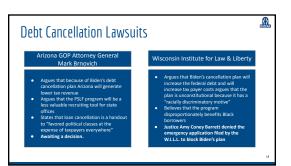
#### Application & Verification for Debt Cancellation

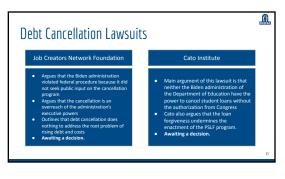
- The application went live on October 17th; with future paper application option
- Once the application has been completed, borrowers can expect relief within 4-6 weeks
- Borrowers are encouraged to complete the application by November 15th if they want to receive their relief before the payment pause expires
- · Applicants will be asked information such as name, SSN, DOB, phone number, and email
- Some borrowers will be able to self-certify their income on the form, while others will be asked for extra verification and additional documentation
  - o Those who have to upload additional documents for verification will need to have an FSA ID
  - o 1 to 5 million borrowers will be required to go through the income verification process
    - Will largely be applicants ED has flagged as being close to the income cut-off

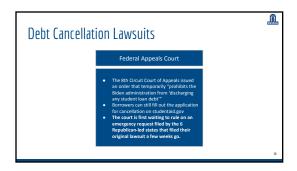
#### Loan Cancellation Data from Congressional Budget Office. **Analysis**

- Of the 37 million borrowers with Direct Loans from the federal government:
  - o 95% meet the income criteria for eligibility
  - o 65% of income-eligible borrowers have received at least one Pell Grant
  - o 90% of income-eligible borrowers will apply for debt cancellation
  - o 45% of income-eligible borrowers will have their entire outstanding debt canceled









## Borrower Relief: Repayment Pause

- The pause on student loan repayment and interest has been extended through December 31, 2022.
- Borrowers should prepare to resume payments in January

Repayment

Both the Biden and Trump Administrations extended the repayment pause

Date	Repayment Extension
March 20, 2020	The Trump administration suspends loan payments and temporarily sets interest rates to 0 percent. Would continue for 60 days, (CARES Act legislation will supersede this action).
March 27, 2020	The CARES Act pauses federal student loan payments through Sept. 30, 2020 and temporarily sets the federal student loan interest rate to 0%.
August 8, 2020	The Trump administration signs a memorandum ordering ED to extend student loan relief policies included in the CAIES Act through the end of December 2020.
December 4, 2020	The Trump administration extends relief measures through Jan. 31, 2021.
January 20, 2021	The Biden administration extends the pause on federal student loan payments through Sept. 30, 2021. [Day 1 action]
August 6, 2021	The Biden administration votereds student loan repayment until January St., 2022; repeatedly & adamantly refers to it as final extension.
December 22, 2021	The Biden administration extended the pause on student loan repayment an additional 90 days through May 1, 2022. The word "final" is not included in the declaration.
April 6, 2022	The Biden administration extended the pause on student loan repayment an additional 120 days through August 31, 2022, toan cancellation is mentioned.

multiple times.

## Aligning Policy with Principle: NASFAA's Take on Student Debt Forgiveness

In short, NASFAA is not against debt forgiveness, but we do believe that forgiveness in the absence of longer-term, systemic improvements to the loan program and front-end investments in grant programs is a short-sighted, poorly-targeted policy that overshadows other meaningful changes we can make to loans now. Our priorities remain squarely focused on using limited federal resources to move the needle as much as possible on access, completion, and repayment. This requires a change in policies, not a one-shot quick fix.

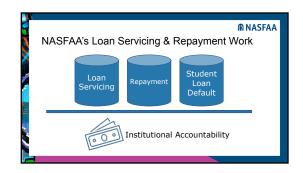
Read the entire article by NASFAA President and CEO Justin Draeger at https://nasfaa.medium.com/

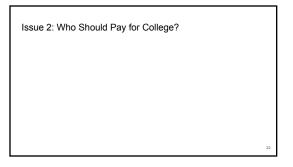
RASFAA'S Loan Servicing & Repayment Work

WASFAA

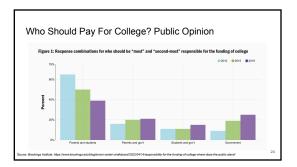
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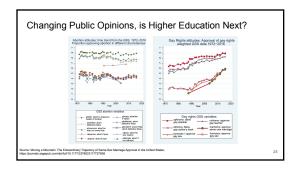
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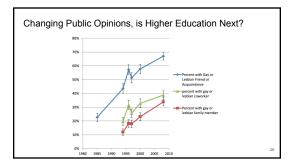


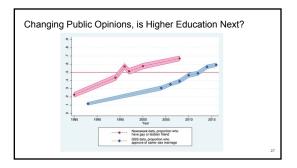












# Issue 3: Federal Methodology

#### Federal Methodology

 Biggest change we have ever seen to the FAFSA

To stay up to date with the newest FAFSA changes make sure to visit:

www.nasfaa.org/fafsa\_simplification



## FAFSA Simplification Act

- Passed in December 2020.

  ED will employ a delayed, phased implementation of the changes made to federal methodology (FM) and the FAFSA.

  FAFSA Simplification
  Need Analysis/Pell Grant Eligibility
  Drug Convictions & Selective Service Registration
  SULA
  Pell for Incarcerated Students
  Professional Judgment
  Cost of Attendance
  Builds on FUTURE Act passed in 2019.



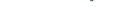
#### Timeline for FAFSA Simplification

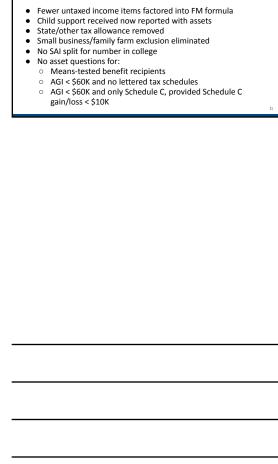
Changes	Implementation Status
Drug Convictions	Implemented as of 21-22 award year.
Selective Service Registration	Implemented as of 21-22 award year.
SULA	Implemented as of 22-23 award year.
Pell for Incarcerated Students	Implemented as of 23-24 award year.
Professional Judgment	Authorized for 23-24 award year implementation.
Cost of Attendance	Authorized for 23-24 award year implementation.
FAFSA Form Changes	Authorized for 24-25 award year implementation.
Need Analysis/Pell Grant Eligibility	Authorized for 24-25 award year implementation.
FUTURE Act	Implementation planned for 24-25 award year.

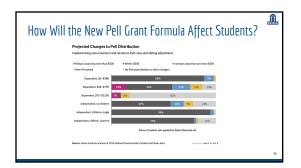
#### Need Analysis & Pell Grant Eligibility

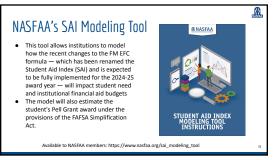
- Expected Family Contribution (EFC) will become the Student Aid Index (SAI)
- SAI can be as low as -\$1,500
- SAI determines eligibility for all Title IV aid except maximum and minimum Pell grant awards.
- o Student is considered for max Pell first
- Based on # of parents in household and AGI vs. poverty
- o If no qualification for maximum Pell:
- [Maximum Pell amount SAI = Pell amount]
- still rounded to nearest \$5
- still subject to statutory minimum o If no max Pell and no Pell award from the SAI calculation, student is considered for minimum Pell
- Based on # of parents in household and AGI vs. poverty

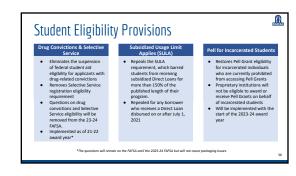












## Professional Judgment; Authorized for 23-24 Implementation

- . At ED's discretion, would have to announce in Federal Register
- · Prohibits institutions from maintaining a policy of denying all PJ requests
- Allows FAAs to offer a dependent student an unsubsidized loan without requiring the
  parents to fill out the FAFSA if the student does not qualify for, or does not choose to
  have a professional judgment review
  - FAA would have to determine that the parent(s) of the student ended support or would not fill out the FAFSA
- Allows FAAs during a qualifying emergency to use PJ to zero out income earned from work if the applicant can provide proof of receipt of unemployment benefits or a submitted application

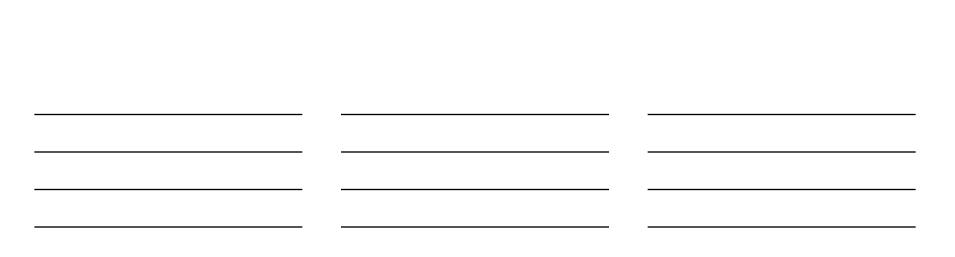
# Provisional Independent Status; Authorized for 23–24 Implementation

- At ED's discretion, would have to announce in Federal Register
- Allows otherwise dependent students to complete the FAFSA as a "provisional" independent student if they believe they may qualify for a dependency override
- The student would receive an EFC/SAI, an estimate of their federal Pell Grant award and other information based on an independent status
- FAAs would be required to notify these students of the institution's process, requirements, and timeline for dependency overrides

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#### Cost of Attendance

- Gives ED the authority to regulate all COA components except tuition and fees (not authorized for 23-24 implementation)
- Authorized for 23-24 implementation at ED's discretion:
- The COA food allowance for on-campus plans or off-campus meals must provide the equivalent of at least three meals per day
- COA must include the one-time cost of obtaining the student's first professional licensure
- Institutions will be required to make publicly available a list of all the elements
  of the COA and disclose those figures on any portion of the website describing
  tuition and fees



#### Progress on FAFSA Simplification: Future Act

- In December 2019, Congress passed and President Trump signed into law the FUTURE Act, which contained text from the FAFSA Act previously supported by NASFAA.
   The bill allows for direct cross-agency data sharing between IRS and
- ED, and will:

  Transfer all items currently brought over from the DRT and applicants' filing
  - status.

- status.

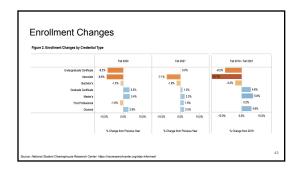
  Allow students currently unable to use the DRT, including both non-tax-filers and tax filers of all filing statuses, to experience a simpler FAFSA process.

  Address verification burget, to experience a simpler FAFSA process.

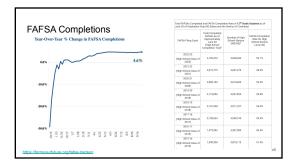
  Permit sharing of taxpayer information between ED and IRS for the purpose of determining eligibility for income-driven repayment plans.

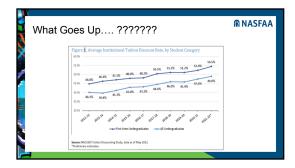
Issue 4: Enrollment Declines

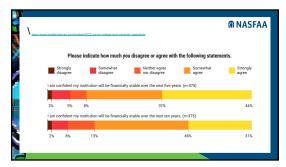
**Enrollment Declines** ■ Spring 2018 ■ Spring 2019 ■ Spring 2020 ■ Spring 2021 ■ Spring 2022 ALL SECTORS PUBLIC TWO-YEAR PUBLIC FOUR-YEAR PRIVATE NONPROFIT PRIVATE FOR-PROFIT FOUR-YEAR FOUR-YEAR











#### Issue 5: Administrative Capability and Staffing

The survey results brought to light critical issues in financial aid offices, including:

- Reduced capacity: Half of respondents to the original survey reported operating at a 75% staffing capacity for both award years 2019-20 and 2020-21.
- Significant turnover rates: Most offices reported having to fill 5-6 positions for both award years 2019-20 and 2020-21.
- Administrative capability concerns: Forty percent of institutions indicated they do not feel they have the resources to maintain administratively capability standards.
- Difficulty hiring: An overwhelming majority (86%) reported not receiving enough qualified applications, and the large majority of those (67%) felt it was equarely an issue of salary restrictions that made the job uncompetitive.



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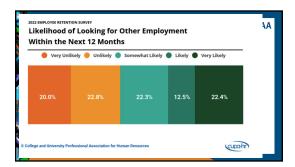
#### **⋒NASFAA**

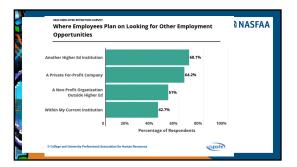
#### **Professional Judgment Survey**

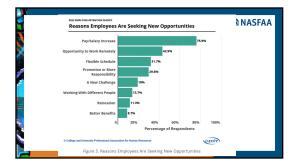
Survey Question: What is the total number of PJ requests your office has received since March 1, 2020?

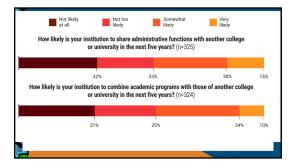
Survey	Minimum	Maximum	Mean	n
June 2020	0	847	65	221
September 2020	0	5,419	152	165
May 2021	0	5,636	275	154
May 2022	0	7 288	443	129

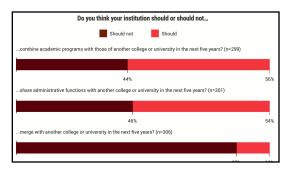
- Of those surveyed, most institutions received around 443 PJ requests since March 1, 2020
- $\bullet$  45% of institution's PJ requests either somewhat (0-49%) or greatly (>50%) rose.

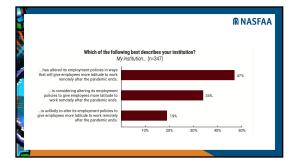












#### Issue 6: Regulatory-palooza

#### Fall: Affordability and Student Loans

- Income-Driven Repayment Plans
   Public Service Loan Forgiveness
   Borrower Defense to Repayment

- Pell Grants for Prison Education Programs

## Winter: Institutional and Programmatic Eligibility Gainful Employment (GE) Financial Responsibility

- 90/10 rule (proprietary institutions only)
- o Certification Procedures/Program Participation Agreement
  - State Authorization Reciprocity Agreements
  - Maximum number of Title IV-eligible credit hours for GE programs

Negotiated Rulemaking: 2021-22

	No Consensus Reached
Total and Permanent Disability Loan Discharge	Income Driven Repayment
False Certification Loan Discharge	Public Service Loan Forgiveness
Pell Grants for Prison Education Programs	Borrower Defense to Repayment
Eliminate Non-Statutory Interest Capitalization	Closed School Discharge
Ability to Benefit	Predispute Arbitration
90/10	Gainful Employment
	Certification Procedures
	Financial Responsibility
	Administrative Capability
	Change in Ownership Control

#### Negotiated Rulemaking: 2021-22

As of August 2, 2022, ED has released a Notice of Proposed Rulemaking (NPRM) for many of the topics registated in 2021-22:

\*\*Borrower Defense to Repayment\*\*

\*\*Free-dispute Arbitration and Class Action Walvers\*

\*\*Total and Permanent Disability\*

\*\*Total and Permanent Disability\*

\*\*Closed School Loan Discharge\*

\*\*Closed School Loan Discharge\*

\*\*Class Control Incompletions\*\*

\*\*Control Incompl

\*False Certification Loan Discharge

\*Student Loan Interest Capitalization

\*Public Service Loan Forgiveness Prison Education Programs (Final)

•90/10 Rule (Final)

\*Change in Ownership (Final)

#### Regulatory-palooza

	No Consensus Reached	
Total and Permanent Disability Loan Discharge	Income Driven Repayment	
False Certification Loan Discharge	Public Service Loan Forgiveness	
Pell Grants for Prison Education Programs	Borrower Defense to Repayment	
Eliminate Non Statutory Interest Capitalization	Closed School Discharge	
Ability to Benefit	Predispute Arbitration	
90/10	Gainful Employment	
	Certification Procedures	
	Financial Responsibility	
	Administrative Capability	
	Change in Ownership Control	

Anything negotiated during these sessions cannot be effective until at least July 2023 per master calendar rules.

Issue 7: Increased Institutional Oversight & Accountability

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#### Student Aid Enforcement Unit

Will be housed under FSA and led by former Federal Trade Commission official Robert Kaye

- o Will consist of four units focused on
  - investigations,
  - borrower defense claims,
  - administrative actions and appeals, and
  - compliance with the Jeanne Clery Act, which requires colleges and universities to disclose campus crime statistics in order to remain eligible to participate in federal financial aid programs.

Transcript Withholding Policies

- The Consumer Financial Protection Bureau (CFPB) recently stated in a report that "blanket policies to withhold transcripts in connection with an extension of credit are abusive"
- Higher education groups issued a statement calling on schools to review their policies with hopes that it will better serve their students and address inequities in educational access
- Some states have passed legislation that restrict colleges from withholding

#### Financial Aid Offers and College Price Transparency

#### NASFAA Financial Aid Offers Resources

Issue Brief. Aid Offices
January 2021 - Financial aid offers are the primary tool colleges & universities use to
communicate eligibility for federal, state, & institutional financial aid programs to their
prospective & current students.

Aid Offer Comparison Tool for Students and Purents
February 2020 - This tool holps students and parents compare financial aid offers from
offerent schools.

Video: Aid Offers
September 2018 - Aid offers have come under scrutiny for a lack of clarity and for causing students to misunderstand the financial aid packages they are being offered.

Information

Speparise 7001 - In their second report, NASFAA's Coroumer Information and Law
Student Indebtedness (CLIS) Task Force set out to identify through consumer tending
which information to the financial aid offer and ED's Shopping Spect could be more
what information to the financial aid offer and ED's Shopping Spect could be made
to create a document that better assists students applying to, or currently attending,
law school.

#### No Clear Winner: Consumer Testing of Financial Aid Award Letters - Summary &

Report
February 2013 - This study tried to ascertain how consumers (students and parents)
would understand the information on a model or standardized aid offer. Three types of
aid offers were tested, and no clear winner was found among the three.

•	52	and what schools provide.	https://www.nasfaa.org/Improving Aid Offers	63
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#### Issue 8: Increased State Activism in Higher Education

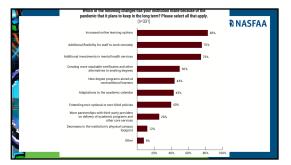
- Given lack of congressional action, states have become increasingly more active in the higher education space

  Scholarship Displacement

  - Two states have passed laws banning scholarship displacement: Maryland and New
  - wo states have passed laws barining scholarsing bisplacement, wairyland and New Jersey
     The Helping Students Plan for College Act, supported by NASFAA, requires schools that adjust institutional aid based on student receipt of non-Title IV aid to disclose this fact publicly.
  - Debt letters

    © Currently there are 14 states with debt letter legislation: California, Florida, Illinois, Indiana, Louisiana, Maryland, Nebraska, Oregon, Pennsylvania, Texas, Utah, Virginia, Washington, and Wisconsin.
  - Accreditation Laws
     Certification Standards
- States Fill Gaps in Managing Student Loan Servicers
  - State Attorney Generals have stepped in to help manage student loan servicers, i.e. the \$1.85 billion Navient lawsuit

Issue 9: For-Profit Schools, Holding Companies, Online Program Managers, and Partnerships U.S. Department of Education U.S. Department of Education Announces Steps to Hold Institutions Accountable for Taxpayer Losses ation sent this bulletin at 03/23/2022 05:56 AM EDT U.S. Department of Education Announces Steps to Hold Institution Accountable for Taxpayer Losses



Issue 10: The Partisan Divide on Higher Education

#### The Higher Education Divide

Over the past 20 years, the economic value of a college degree	March 2017	July 2018	Feb 2022
Increased	27%	27%	36%
Remained the same	24%	19%	19%
Decreased	35%	48%	38%
Don't know	14%	6%	8%

68

#### The Higher Education Divide

Over the past 20 years, the economic value of a college degree	Republicans	Independents	Democrats
Increased	34%	25%	45%
Remained the same	18%	14%	23%
Decreased	40%	50%	25%
Don't know	7%	10%	7%

65





